

KELLERWILLIAMS®

Doylestown Commerce Center
2003 S. Easton Road
Doylestown, PA 18901

Call... Put My 30+ Years

Sue Jones Direct 215.262.4422
Office 215.340.5700 x 164

Your Home
HERE
Sold in 2024

A Thank You to each of my below clients for choosing me to represent you in your real estate needs, whether selling or buying. It was my honor and my total pleasure to work with you. Sue Jones



Buckingham Township
\$500,000



Doylestown Borough
\$390,000



36 Acre Building Site
Carversville \$1,500,000



3+ Acre Building Site
Sellersville \$175,000



Warrington Township
\$499,000



Hilltown Township
\$730,000



Warrington Township
~~\$890,000~~ Sold in 2 Days



New Britain Township
\$600,000



Doylestown Borough
\$1,245,000



Doylestown Township
\$545,000



Warwick Township
\$625,000



Hilltown Township
\$360,000

Experience to Work for You!

Real Estate



Email at: sue@suejones.com
www.SueJones.com

ASK THE PROFESSIONAL

Sue Jones on Real Estate



Sue Jones is a REALTOR as well as Owner/Partner of Keller Williams Real Estate, Doylestown Office.

Experience: Sue's experience spans over 30 years, providing professional help to both buyers and sellers in our local market.

Designations/Memberships: Holding the coveted GRI designation - Graduate of the Realtor Institute; Memberships in the National, Pennsylvania and Bucks County Association of Realtors.

Education: Sue feels that ongoing "fine tuning" of the ever-changing regulations, laws and procedures that guide the professional REALTOR to properly represent the public and which shape the Real Estate Industry are of the utmost importance, and this is her pledge and commitment.

Why Real Estate as a Career? When asked "What made you choose Real Estate as a career?" Sue answered "I wanted to be in a helping field and decided that Real Estate offered that, helping people with their most important investment."

By: Sue Jones
Owner/Partner
KELLER WILLIAMS
Real Estate

**- Tax Deductions -
Does this Qualify?**

Q. Dear Sue, I paid a prepayment penalty when I refinanced my mortgage. Is this penalty tax deductible?

A. A mortgage lender will sometimes charge a penalty for the early payoff of a loan. Typically, the penalty is only for an early payoff that occurs in the initial few years. The penalty is considered an interest charge and yes, it is tax deductible in the same manner as the underlying mortgage interest.

Q. Dear Sue, We are buying a home and need to know how to choose a good Home Inspector? Thank you in advance for your advice.

A. This can be confusing, however please be advised that The Pennsylvania Home Inspection Law went into effect in 2001, which set up standards of practice. You can view a list of home inspectors provided by:

1. Your local American Society of Home Inspectors (ASHI)
2. The National Association of Home Inspectors (NAHI)

These are their websites: www.tristateashi.org (ASHI) www.nahipa.org (NAHI)

By visiting these websites you will be able to see inspectors and their contact information as well as their vital information.

Q. Dear Sue, My fiancé and I will be purchasing a home prior to our wedding date. Does this affect the way in which we should take title to our home?

A. Marriage is not the

determining factor as to how you take title to your new home. The desired portions of interest as well as the disposition upon death are the two determining factors.

Joint Tenancy: Joint ownership by two or more persons with the right of survivorship; all joint tenants own equal interest and have equal rights in the property. Tenancy in Common: Ownership by two or more persons who hold undivided interest, without right of survivorship. Interest need not be equal.

Tenants by the Entirety: Married partners as one entity owning 100%, with the right of survivorship.

Q. Dear Sue, My mortgage company has just 'sold' my mortgage to another Mortgage Company. What should I be aware of with this change?

A. You must receive a 'Good-Bye' letter from your old servicer, no less than 15 days before your next payment is due. In addition, a 'Hello' letter from your new servicer within 15 days of the transfer is required according to Federal Law.

Thank You Sue

Dear Sue,
Thank you so much for your help selling my Mother's house. You made the process simple and easy to understand, especially with the distance between us. You have gone the extra mile since day one and I appreciate it all! Please enjoy this gift showing our gratitude!
Best regards, Karen Ferguson

30+ years experience bringing Buyers and Sellers together.

Choose Experience in 2024 View my Successes at SueJones.com

COST VS VALUE REPORT

ROI = Return on Investment

The following compares average costs for 23 remodeling projects with the value that those projects retain at the time of resale in 150 U.S. markets in the Mid Atlantic Region, which includes Pennsylvania, New York and New Jersey.

MIDDLE ATLANTIC REGION ANNUAL NATIONAL AVERAGES

PROJECT	JOB COST	RESALE VALUE	COST RECOUPED
1. Garage Door Replacement	\$4,724	\$4,901	103.7%
2. Manufactured Stone Veneer	\$11,807	\$12,137	102.8%
3. Siding Replacement Vinyl	\$18,699	\$18,366	98.2%
4. HVAC Conversion, Electrification	\$18,379	\$17,463	95.0%
5. Minor Kitchen Remodel, Mid Range	\$27,966	\$20,929	74.8%
6. Siding Replacement, Fiber-Cement	\$21,238	\$15,589	73.4%
7. Window Replacement, Vinyl	\$21,772	\$14,325	65.8%
8. Bath Remodel, Mid Range	\$25,468	\$14,746	57.9%
9. Window Replacement, Wood	\$25,679	\$14,485	56.4%
10. Roofing Replacement, Asphalt Shingles	\$34,130	\$17,982	52.7%
11. Grand Entrance, Fiberglass	\$11,250	\$5,786	51.4%
12. Entry Door Replacement, Steel	\$4,386	\$1,941	44.3%
13. Deck, Addition, Wood	\$20,134	\$8,806	43.7%
14. Deck, Addition, Composite	\$25,379	\$11,003	43.4%
15. Bath Remodel, Universal Design	\$41,470	\$17,551	42.3%
16. Roofing Replacement Metal	\$55,370	\$23,171	41.8%
17. Major Kitchen Remodel, Mid Range	\$80,695	\$30,984	38.4%
18. Bath Remodel, Upscale	\$78,935	\$24,971	31.6%
19. Major Kitchen Remodel, Upscale	\$164,263	\$49,106	29.9%
20. Primary Suite Addition, Mid Range	\$167,489	\$44,410	26.5%
21. Bathroom Addition, Mid Range	\$59,544	\$15,195	25.5%
22. Bathroom Addition, Upscale	\$109,300	\$25,766	23.6%
23. Primary Suite Addition, Upscale	\$346,384	\$69,199	20.0%

The Annual Cost vs Value Report compares, across 150 US markets, the average costs of popular remodeling projects, with their average value at the time of resale, one year later. Further information can be viewed at remodeling.hw.net.

Call Sue Direct: 215.262.4422



Awarded TOP 1%
Greater PA Region



2003 South Easton Road, Suite 108, Doylestown, PA 18901